DEVELOPER TEAMS

HANNIBAL SQUARE COMMUNITY LAND TRUST
— Winter Park, FL

The Hannibal Square Community Land Trust (HSCLT) was formed in response to community concern that developers were purchasing land in their distressed, predominantly African-American neighborhood, driving gentrification and displacement of residents. HSCLT believes that racial and economic diversity make for a healthier, more well-rounded neighborhood. To this end, they raise funds to purchase available land, wresting control from developers who are less concerned with maintaining a diverse community. HSCLT also helps homebuyers through education, programs, mortgage qualifications, and down-payment assistance.

Team:
Camille Reynolds, Executive Director
Rebecca Talbert, Board Member
Adilia Richemond, Board Member

CHN HOUSING PARTNERS — Cleveland, OH

CHN’s mission is to leverage the power of affordable housing to change lives and improve communities. CHN is a nonprofit affordable housing developer and housing service provider located in Cleveland, Ohio, working to build more equitable communities, improve housing affordability, and preserve and expand the supply of affordable housing. CHN, in deep partnership with Housing First, is striving to end homelessness in Cleveland. Their nationally replicated Lease Purchase Program has helped over 1,000 low-income families achieve home ownership. Since 1981, CHN has developed 6,000 affordable homes, created ownership opportunity for 2,500 new homeowners, and served 30,000 people annually in housing services.

Team:
Pleurat Dreshaj, Assistant Director of Real Estate Development
Jillian Watson, Senior Project Manager
CLEVELAND SCHOLAR HOUSE — CLEVELAND, OH

PROJECT SUMMARY
Cleveland Scholar House will be a 40-unit multifamily apartment building that serves low-income individuals who are enrolled in a college degree program and have a young child (0-5 years of age). Strategically located in Cleveland's Campus District, local colleges have committed to providing academic support services to the residents of the Cleveland Scholar House and referring candidate students to the project. On-site affordable daycare and social support services will enable this project to follow a true two-generational model to interrupt the cycle of poverty for both parents and children and change the trajectory of their lives. Development timeline will depend on whether a tax credit from the Ohio Housing Finance Agency is awarded this year.

PROJECT SNAPSHOT

NEIGHBORHOOD TYPOLOGY
- ✓ Urban
- □ Suburban
- □ Rural

SPECIFIC POPULATIONS
- □ Seniors
- □ Veterans
- ✓ Supportive
- ✓ Families

DEVELOPMENT STRATEGY
- ✓ New Construction
- □ Rehabilitation
- ✓ Campus-Oriented
- □ Large Site Redevelopment

HOUSING TYPOLOGY
- ✓ Multi-family
- □ Single Family
- □ Mixed Use
- □ Supportive Housing
Deep expertise in supportive housing — from the durability of materials and finishes to the needs of space for programming

**INSTITUTE GOALS**

- Learn new design and programming elements to benefit the project and its residents
- Evaluate how currently planned design elements may contradict project goals
- Identify design changes to reduce construction or operating costs without negatively impacting residents

**AREAS OF EXPERTISE**

Deep expertise in supportive housing — from the durability of materials and finishes to the needs of space for programming