



Tribal Housing Development: Planning for 2024 and Beyond

ENTERPRISE TRIBAL NATIONS TEAM

January 17, 2024



Purpose of the Training

Our goal for this webinar is to give you an inventory of resources as you plan for 2024 and beyond.

We include an approach to partnership, updates on current opportunities with Enterprise, and federal policy updates.





Today's Agenda

Planning for 2024 and Beyond

1. Introduction | 5 minutes
2. Building a Grant Portfolio | 5 minutes
3. Capital Resources | 10 minutes
4. Public Resources | 15 minutes
5. Capacity Building Resources | 15 minutes
6. Partnership Approach | 5 minutes

We will take questions throughout the presentation!

LAND ACKNOWLEDGEMENT

Quick Poll Question

Native Housing: Planning for 2024 and Beyond



Let us understand your resource needs

- Go to slido.com with the code **#3554884**

More info and QR code on next slide!

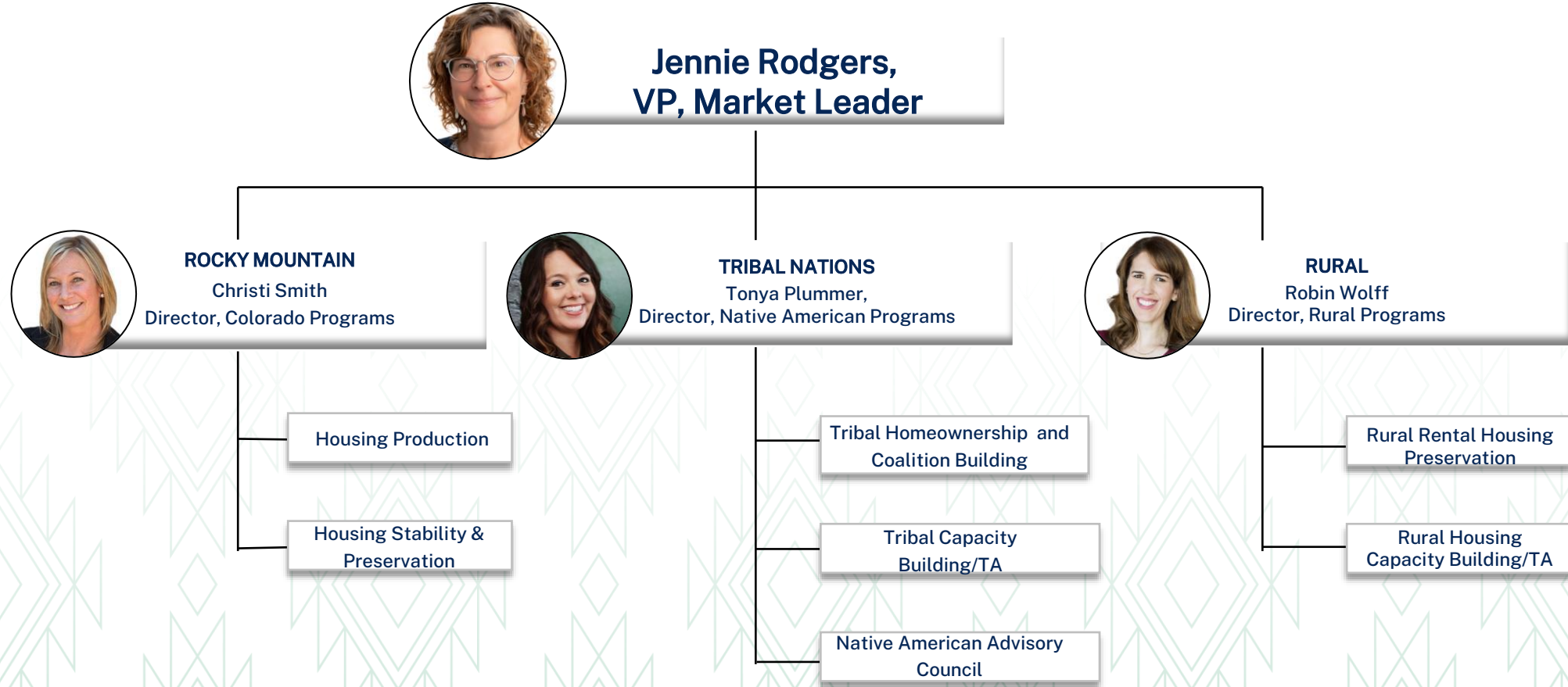
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In one word, how are you feeling about accomplishing your Indian housing plan goals this year?

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Rocky Mountain, Tribal Nations and Rural Markets





Tribal Nations Team

Enterprise Community Partners



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SAVE-THE-DATE

National Tribal Housing Ecosystem Summit

August 27-29, 2024

Boise, Idaho

National Tribal Housing Ecosystem Summit



Uniting Voices Across Tribal Community



AUGUST 27-29, 2024
BOISE CENTRE
BOISE, IDAHO

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PREPARING A GRANT PORTFOLIO



BUILDING A GRANT PORTFOLIO

Preparing to capitalize your mission, vision and goals

1. **Align fundraising goals with current strategic plan.**
2. **Compile a virtual folder to contain all standard grant application documents in one location**
3. **Create a grant application spreadsheet or other tracking tool**

GOALS ALIGNMENT

Preparing to capitalize your mission, vision and goals

1. Review last year's budget
 - a. Do you need to supplement any budget areas
 - staff training/professional development, travel, curriculum, construction/development, etc.)
2. Review your current strategic plan and upcoming needs considering:
 - a. Do you have the staff you need?
 - b. What new or growing programs on your strategic plan need resources?
3. Be cautious of the tail wagging the dog!!



GATHERING DOCUMENTS

MAKING YOUR CASE

Compile a virtual folder to contain all standard grant application documents in one location to include:

- Mission and Vision Statements
- Most recent strategic plan
- Capitalization plan (if you have it)
- Written, current org chart
- List of board members and their profiles
- List of staff and their profiles and resumes
- Up-to-Date Financials
- Most recent audits
 - up to 3 years or however many you have –OR –
 - written explanation for why you do not have or need them



GET ORGANIZED

CREATE A SYSTEM TO TRACK YOUR PROGRESS

Create a grant application spreadsheet or other tracking tool to track all grants you are considering:

- Granting Entity
- Grant Title
- NOFA application and anticipated decision and award dates
- Application requirements
- How each grant aligns with your programmatic goals

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If you could access free one-on-one advising for your organization, what topics would help you the most?

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Tribal entities: Are you seeking private capital resources in addition to HUD funding?

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QUESTION CHECKPOINT



CAPITAL RESOURCES

SECTION 4 CAPACITY BUILDING

A Capacity Building Grant to help you grow your housing strength

- Enterprise will support CDCs, CHDOs, TDHEs, Tribal Housing Authorities, and Native CDFIs in building their organization's capacity to address community needs that work towards advancing racial equity, increasing housing supply and fostering resilience and upward mobility
- For the last round awarded in 2023, there were 16 Tribal groups getting **\$798,200**
 - Out of all the grants being made under this RFP, only 3 were current grantees and we are funding a lot of new organizations! Like in North Dakota and Wyoming
- Examples of Sec. 4 funding:
 - Predevelopment capital
 - Housing Needs Assessment
 - Upgrade rental software platforms
 - Hiring new staff for a new PSH/Homeownership program
 - Training and professional development for staff

Section 4 Partners

Building Housing Capacity



HUD Sec. 4 Capacity Building: The Opportunity

Stay tuned...

Anticipated timeline:

- Funding open announcement
- Informational webinar
- Proposals due ~one month after opening

Urban NOFA	Rural and Tribal NOFA
Opportunity for CDCs and CHDOs working in urban communities.	Opportunity for CDCs, CHDOs, TDHEs, Tribal Housing Authorities, and Native CDFIs working rural communities.
Native organizations who are working in urban areas-this is the opportunity for you!	In past years has come out AFTER the urban opportunity
Average awards expected to be \$45,000	Average awards expected to be \$45,000

Invest Native 2024

A part of Wells Fargo's \$20 million, 5-year investment into Indian Country

- Eligible organizations must be Native-led/-serving (Tribes, TDHEs, 501c3)
- Currently available in:
 - North Dakota
 - South Dakota
 - Wyoming
 - Montana
 - Arizona
 - New Mexico
- Funding Themes:
 - Housing Affordability & Access
 - Sustainability & Climate Resiliency
 - Financial Health
 - Small Business Growth
- **Up to \$100,000 for Capacity Building projects** that improve the ability of your organization to execute your services
 - Services provided by organization must relate to Funding Themes
- **Up to \$400,000 for Programming projects** that provide a service in a Native community
 - Services provided by the project funded must be related to Funding Themes

Important Dates

February 13 @ 10aMT

Webinar: Grantwriting 101

February 21 @ 10aMT

Webinar: Grantwriting 102

March 13 @ 10aMT

Webinar: Invest Native NOFO

Important Dates

LOI Open:

April 1 – April 24

Invited Application Open:

June 3 – June 26

Award:

September 2024

Recoverable Grant

Recoverable Grant/Zero Interest Loan of \$100,000- \$200,000 to Native organizations

- **Eligibility**– Must be a Tribe, Tribal Entity, or a non-profit or for-profit organization (such as a tribal enterprise or Native CDFI) that is led by BIPOC individuals or individuals from other historically marginalized groups.
- **What is a recoverable grant?** Think of it as part of a capital strategy for the development of affordable multifamily or single-family housing.
 - No interest
 - Payable in 2-5 years
 - Set-aside for tribes and rural projects within Enterprise’s larger Equitable Path Forward program
- **How do I apply?** Open now on a rolling basis. Application requires project description and uses, including a pro-forma.
 - Technical assistance available to assist with application!
- **Contact**–Sarah Torsell, Program Director storsell@enterprisecommunity.org

QUESTION CHECKPOINT



FEDERAL RESOURCES

Department of Energy (DOE)

U.S. Department of Housing and Urban Development (HUD)

Bureau of Indian Affairs (BIA)

TRIBAL ENERGY (DOE)

TRIBAL ENERGY LENDING REFERENCE GUIDE

TRIBAL CLEAN ENERGY PROJECTS

TRIBAL COLLEGES/UNIVERSITIES

TECHNICAL ASSISTANCE

DOE: CONTACT STAFF

HUD RESOURCES

NAHASDA

IHBG FORMULA

OFFICE OF NATIVE AMERICAN

PROGRAMS

QUICK REFERENCE GUIDE TO OFFICE
OF NATIVE AMERICAN PROGRAMS

ONAP LOCATIONS (OFFICE OF NATIVE
AMERICAN PROGRAMS)

RESOURCES FOR TRIBAL LEADERS

DEPARTMENT OF HAWAIIAN HOMELANDS

ALASKA OFFICE OF NATIVE AMERICAN
PROGRAMS

Access to Capital Clearinghouse

Programs and Services

Tribal Electrification Program

Inflation Reduction Act

- **High-Efficiency Electric Home Rebate Program:** \$225 million to tribes to create income-based electrification rebate programs for new construction or retrofits (ex. heat pumps, electric appliances)
 - [Tribal allocations](#)
- **Climate Resilience and Adaptation:** Funding will be available to address climate-related impacts to Native communities, including impacts due to drought, and rising sea levels
- **Greenhouse Gas Reduction Fund**



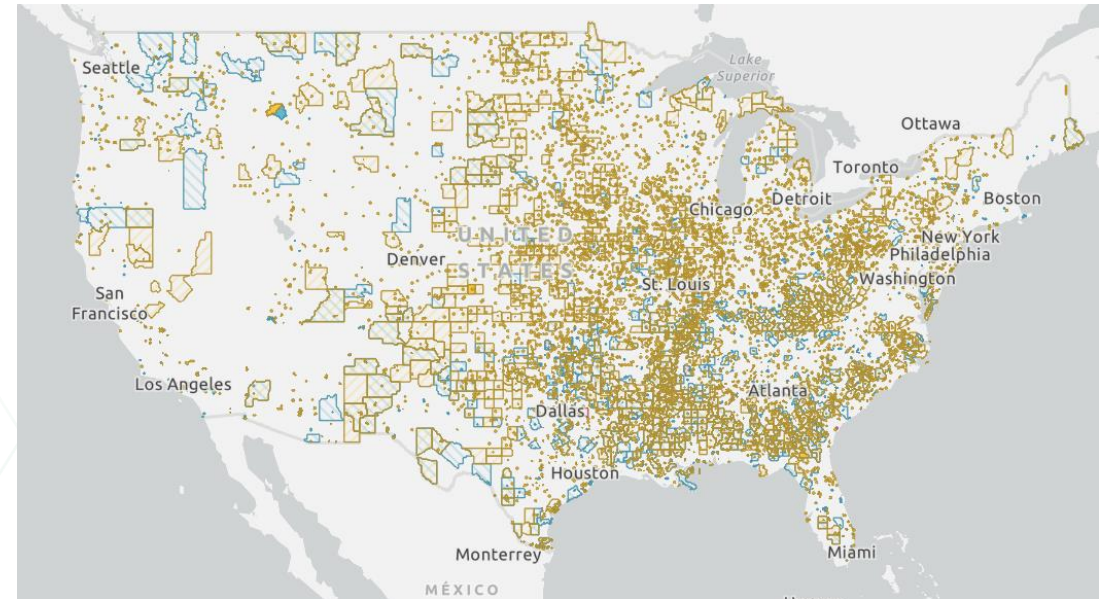
Inflation Reduction Act

- **Direct Pay Tax Incentives and Designation of Tax Deductions:** Tribes and other entities who are tax exempt may receive direct payment of tax credits from the IRS for things like charging stations, clean vehicle purchases, clean energy and fuel production and CO2 sequestration. Tribes can lower their costs for new constructions by designating tax deductions for energy efficient buildings to pay for some of the costs of a partner on a partner on the project
- **More information** can be found through [Holland & Knight](#) and the [White House](#)



ARPA and DCTA

- Distressed Cities and Persistent Poverty Technical Assistance (DCTA): <https://www.hudexchange.info/programs/dcta/>
 - Including, but not limited to, changing market dynamics, economic decline, emigration, and/or natural disasters.
 - Eligibility map
 - Benefits to participating in the DCTA:
 - Improve financial management
 - Improve internal processes
 - Build program capacity
- American Rescue Plan Act (ARPA) of 2021: [Link to info page](#)
 - If you have not already spent these dollars, don't send them back! Request Technical Assistance from HUD to figure out how to spend these funds.



QUESTION CHECKPOINT



TECHNICAL ASSISTANCE RESOURCES

WHO ARE WE AND WHAT DO WE DO?

Native Homeownership Programs

- **Native Homeownership Programs** -Expanding our successful statewide homeownership coalition work (now in SD, MT and NM) to replicate in other states and the Native Homeownership Learning Communities Cohort



WHO ARE WE AND WHAT DO WE DO?

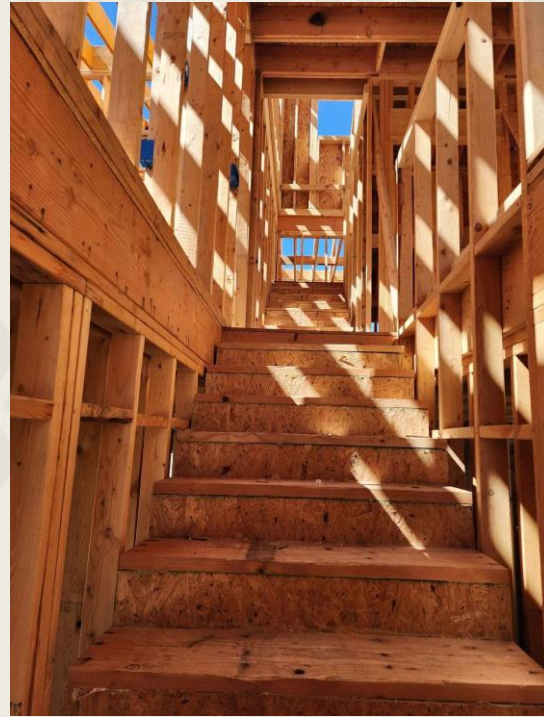
Native Homeownership Programs

- **Construction Internship Program** – A pilot program that came out of the SDNHOC to address the need to build houses on the Pine Ridge reservation.



Resources for 2024

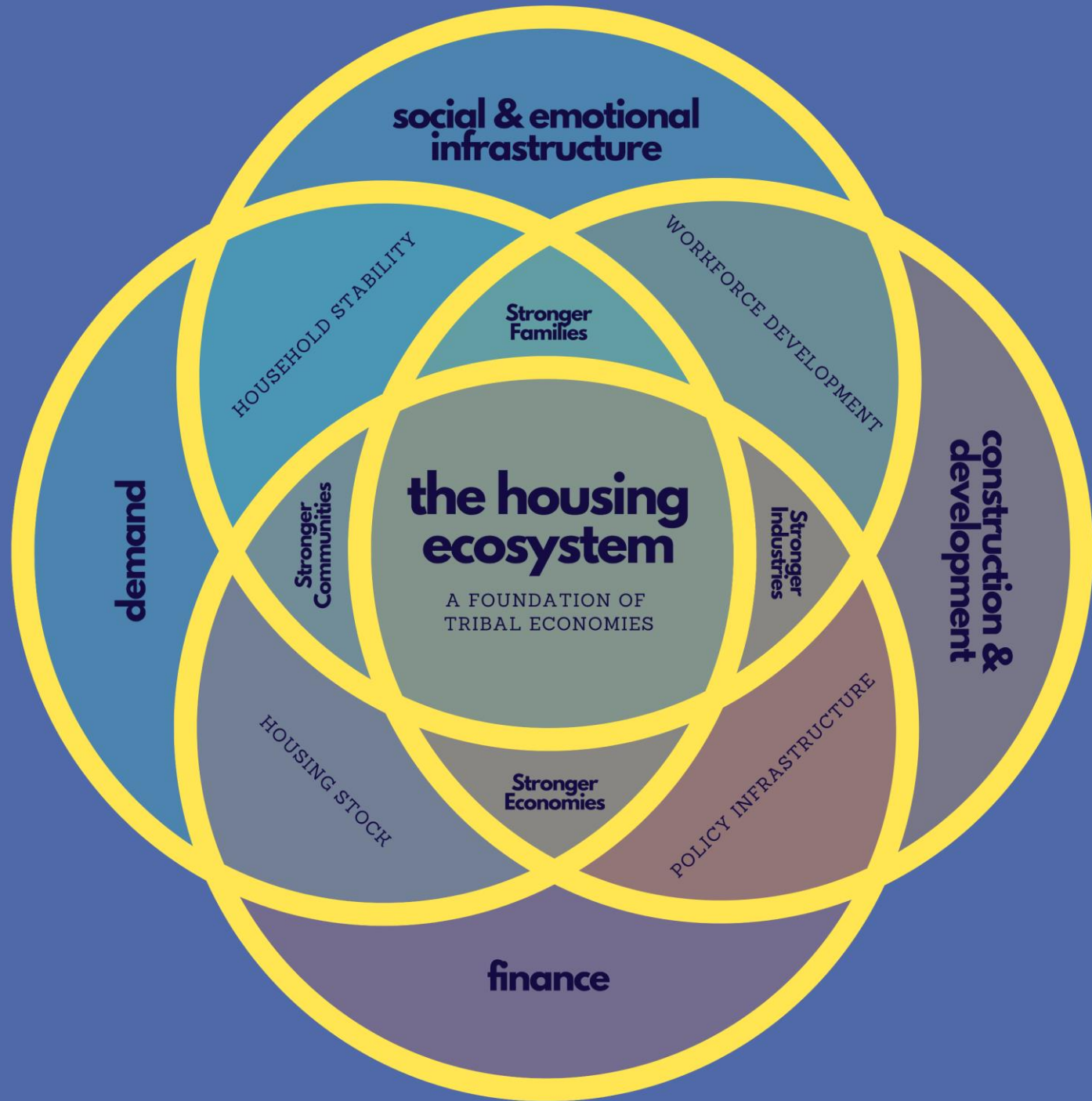
- California Tribal Housing Accelerator Academy
 - March – October 2024
- Alaska Resiliency Academy
 - May or June 2024
- National Native Housing Ecosystem Summit
 - August 2024
- Round II Invest Native
 - Jan – September 2024
- Native Housing Journey Published
 - April 2024
- Increased Peer-to-Peer Learning among the coalitions
 - One each quarter



QUESTION CHECKPOINT



PARTNERSHIP APPROACH



HOUSING IS A
CONNECTOR &
A CORNERSTONE
OF CULTURAL &
ECONOMIC STRENGTH



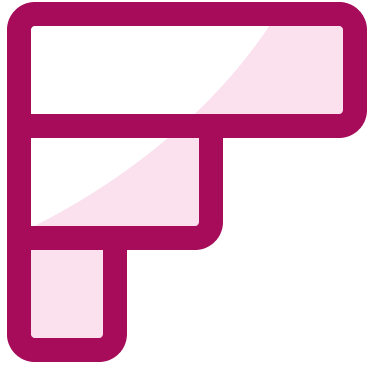
Holistically Meeting the Full Spectrum of Housing Needs in Native Communities



INCOMES & THE HOUSING PIPELINE



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In which of these four areas of the Housing Ecosystem do you experience the greatest challenges?

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